

TRANE

TECHNOLOGIES™

CEE and Energy Star (E*) Cold Climate

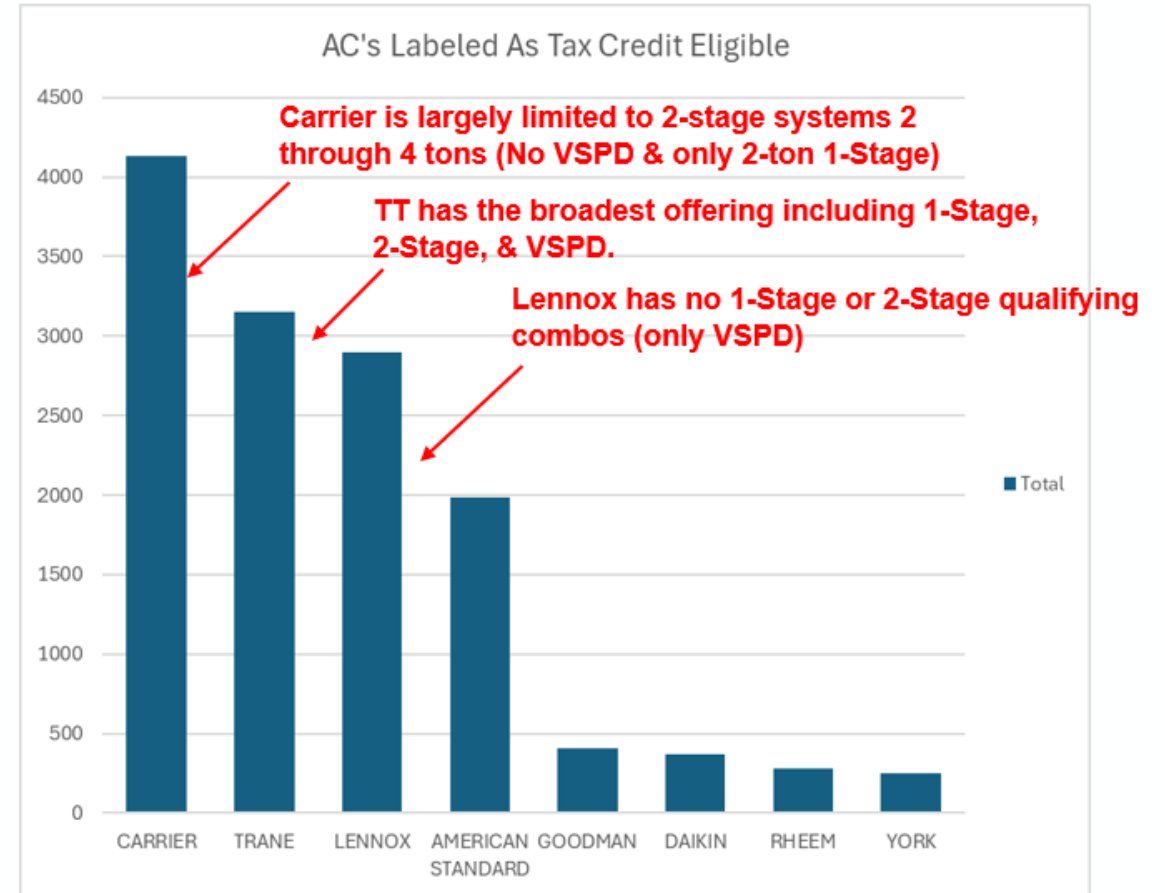
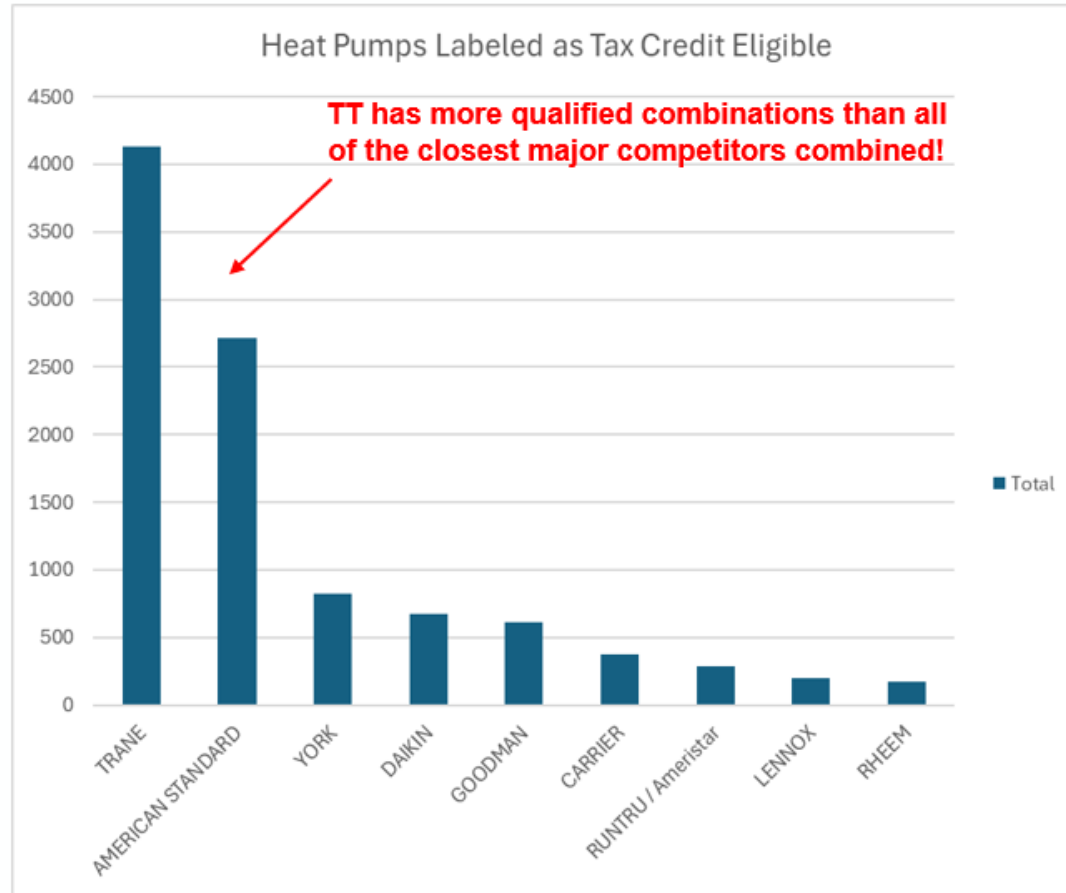
2025 CEE Tiers with 2025 Energy Star (E*) Cold Climate (No ACs)

25C Tax Credit	Product	Offering	AFUE	SEER2	EER2	HSPF2	COP @ 5°F	Capacity Ratio
Up to \$600	Furnaces	Gas	≥97% (E*95%)	—	—	—	—	—
Up to \$2,000	Air Sourced Heat Pumps (Path A)	Split Ducted	—	≥16 (E*15.2)	≥9.8 (E*N/A)	≥8.5 (E*8.1)	≥1.75 (E*1.75)	≥60% at 5F/47F (E*70%)
		Ductless	—	≥16 (E*15.2)	≥9.8 (E*N/A)	≥8.5 (E*8.5)	≥1.75 (E*1.75)	≥60% at 5F/47F (E*70%)
	Air Sourced Heat Pumps (Path B)	Split Ducted	—	≥16 (E*15.2)	≥11 (E*N/A)	≥8.0 (E*8.1)	≥1.75 (E*1.75)	≥45% at 5F/47F (E*70%)
		Ductless	—	≥16 (E*15.2)	≥11 (E*N/A)	≥8.0 (E*8.5)	≥1.75 (E*1.75)	≥45% at 5F/47F (E*70%)
	Packaged Heat Pumps	Packaged	—	≥15.2 (E*15.2)	≥10 (E*N/A)	≥7.2 (E*8.1)	≥1.75 (E*1.75)	≥45% at 5F/47F (E*70%)



NEEP vs E* Cold Climate call out

Tax Credit Landscape HP vs AC



Trane data includes WeatherGuard™ models creating the appearance of more qualified combos.



BUILT TO A HIGHER STANDARD
American Standard

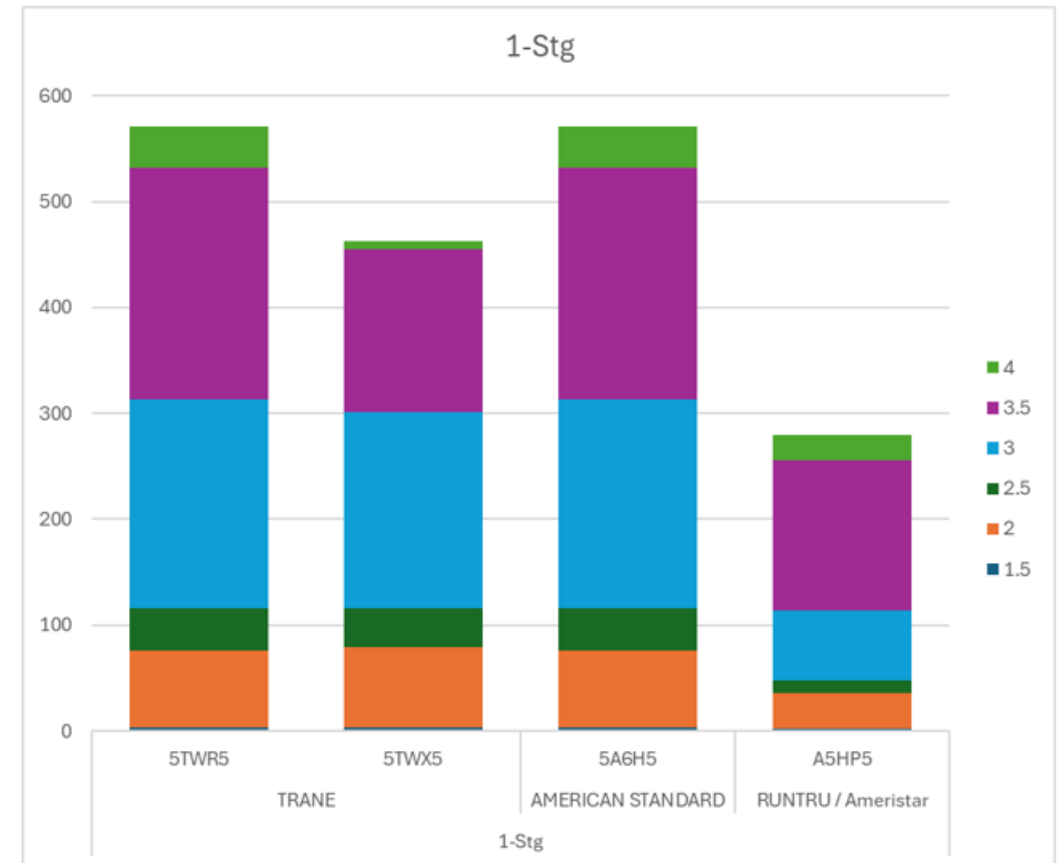
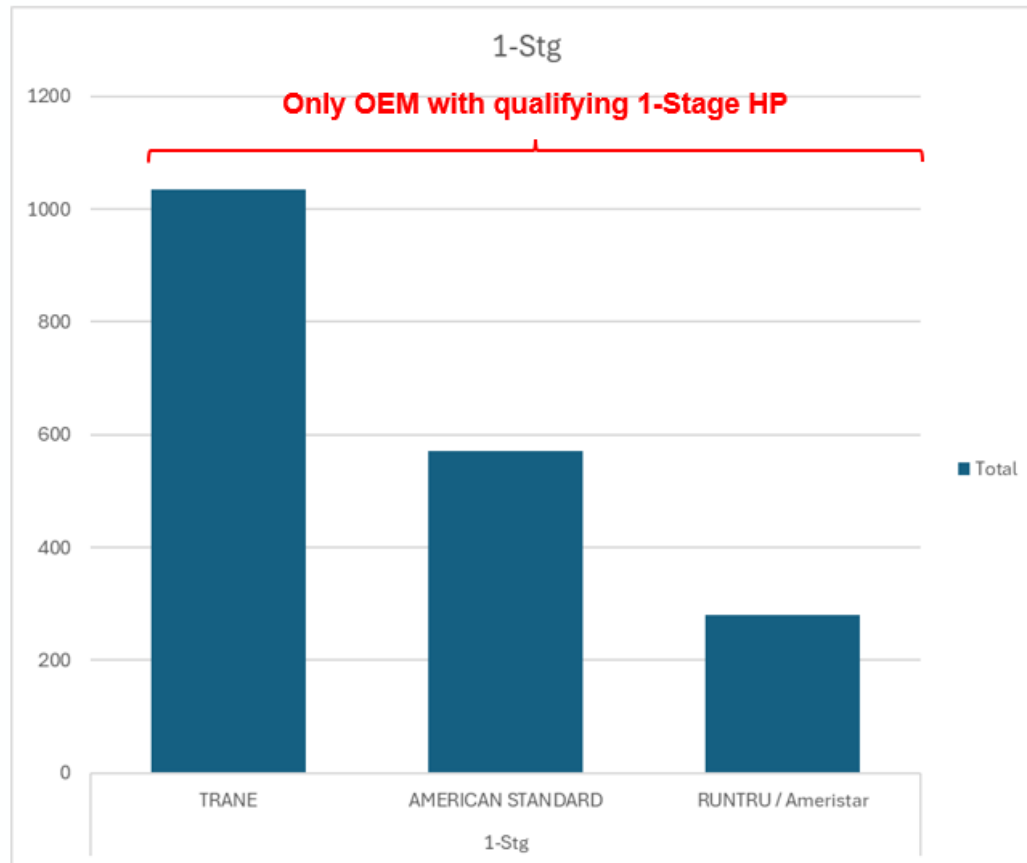


AMERISTAR
BY AMERICAN STANDARD HEATING & AIR

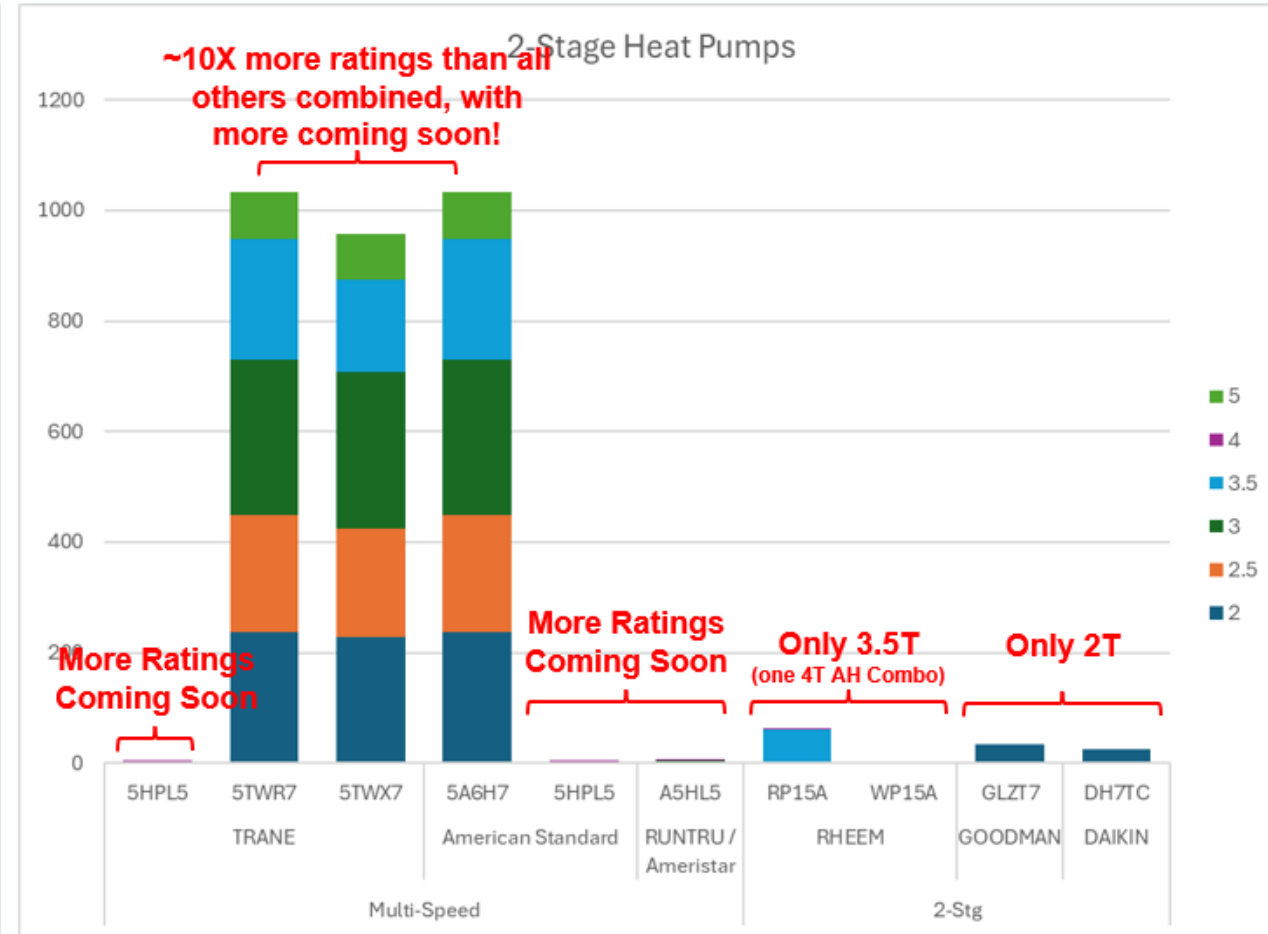
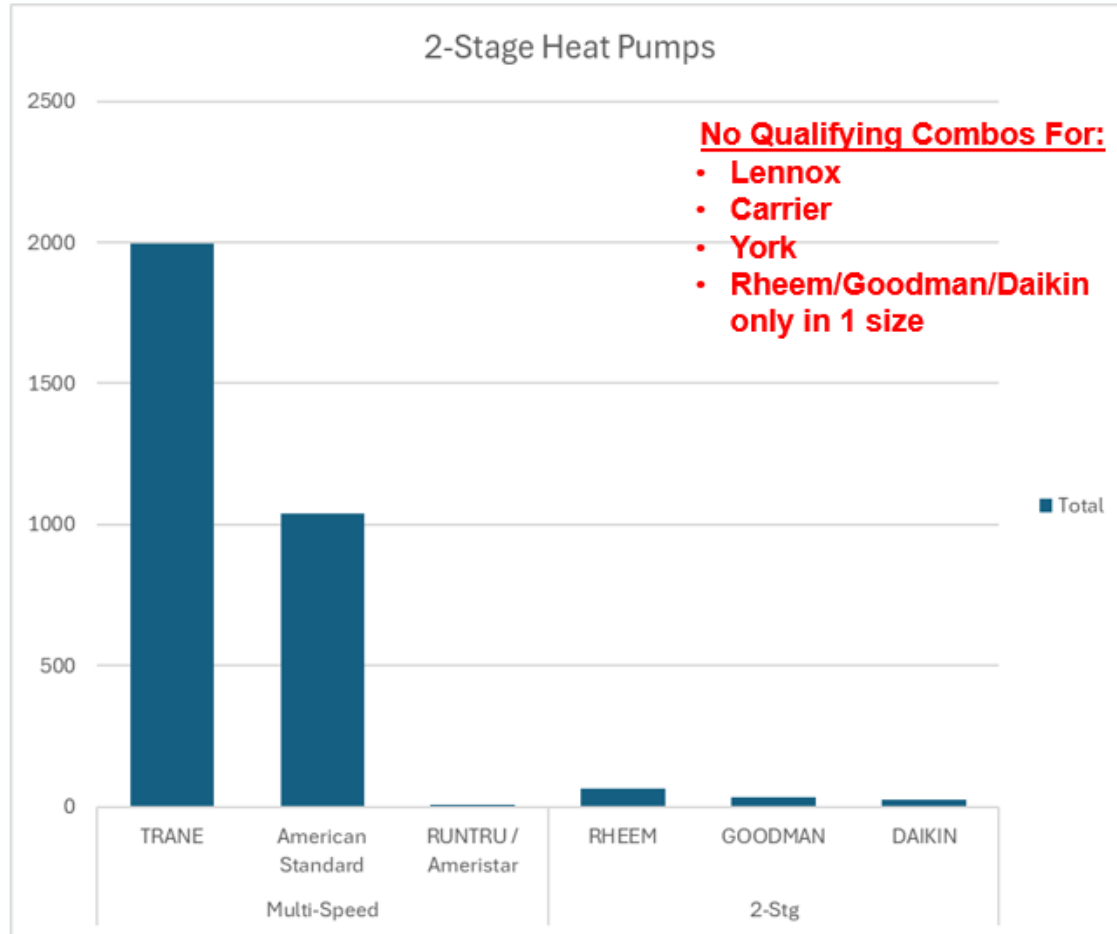
Competitive Comparison Summary

	Heat Pump	Air Conditioner
Trane / American Standard	- We have more qualified combos than the other major OEM's combined. 1-Stage: We are the only OEM with qualified ratings 2-Stage: We have >10X all other OEM's combined with more coming soon. - VSPD: We have the broadest offerings of families and qualifying tonnage sizes.	1-Stage: We have the broadest offering of 80's, 90's, and air handler qualified ratings. 2-Stage: We are the only OEM w/ 5T combos & our Multi-Speed system offers significantly better value for homeowners. - VSPD: Full coverage across all tonnages and indoor pairings.
RunTru / Ameristar	- Our Multi-Speed system offers better comfort 1-Stage: We are the only OEM with qualified ratings 2-Stage: A5HL5 in 2, 3 & 4T sizes.	No qualifying combos.
Carrier	1-Stage: No qualifying combos. 2-Stage: No qualifying combos. - VSPD: Side Discharge only, no furnace combos >2T (HP + AH only), No 5T combos	1-Stage: No qualifying combos >2T. 2-Stage: No 5T qualifying combos. "5-Stage" OD only qualifies at 2T and none are with an Air Handler. - Good coverage for 2-Stage using GA8TA & 26TPA8 OD's.
Lennox	1-Stage: No qualifying combos. 2-Stage: No qualifying combos. - VSPD: Very few combos (TT has >5X as many qualifying combos)	1-Stage: Only 1.5 & 3.5T combos, and those two sizes are only with 80% furnaces (no AH or 90's) 2-Stage: Only a handful of 2T/2.5T combos and no 90% furnaces >2T. - VSPD: nothing >1.5T.
Daikin	1-Stage: No qualifying combos. 2-Stage: only a small number of 2T combos. - VSPD: Side discharge only, Only the Fit has combos >3T, and even the Fit has no 5T qualifying combos.	- No 1-Stage qualifying combos. - TT has 4.5 times more qualified 2-Stage combos. - VSPD: nothing >1.5T
Goodman	1-Stage: No qualifying combos. 2-Stage: only a small number of 2T combos. - VSPD: Side discharge only, No 5T qualifying combos.	- No 1-Stage qualifying combos. - TT has 4.5 times more qualified 2-Stage combos. - VSPD: nothing >1.5T
Rheem	1-Stage: No qualifying combos. 2-Stage: Only 3.5T combos (one 4T AH) - VSPD: No combos >2T.	- No 1-Stage qualifying combos. 2-Stage: No qualifying combos. - VSPD: Rheem has no 5T combos & TT has ~3X more qualifying combos.
York	1-Stage: No qualifying combos. 2-Stage: No qualifying combos. - VSPD: Side discharge only, >3T must use 5T outdoor.	- No 1-Stage qualifying combos. - TT has 4.5 times more qualified 2-Stage combos & York has no 90% furnace combos >2T. - VSPD: no qualifying combos.

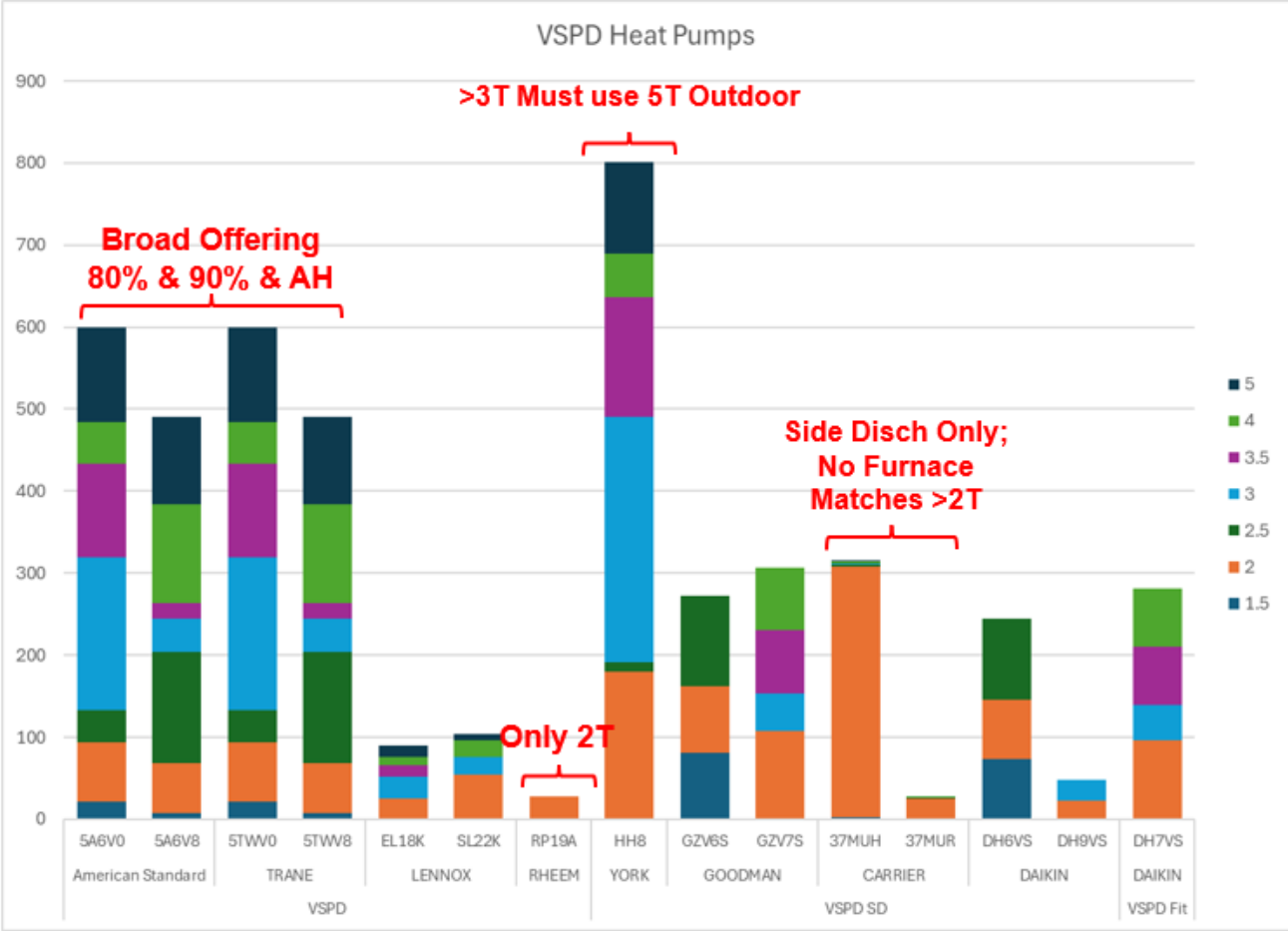
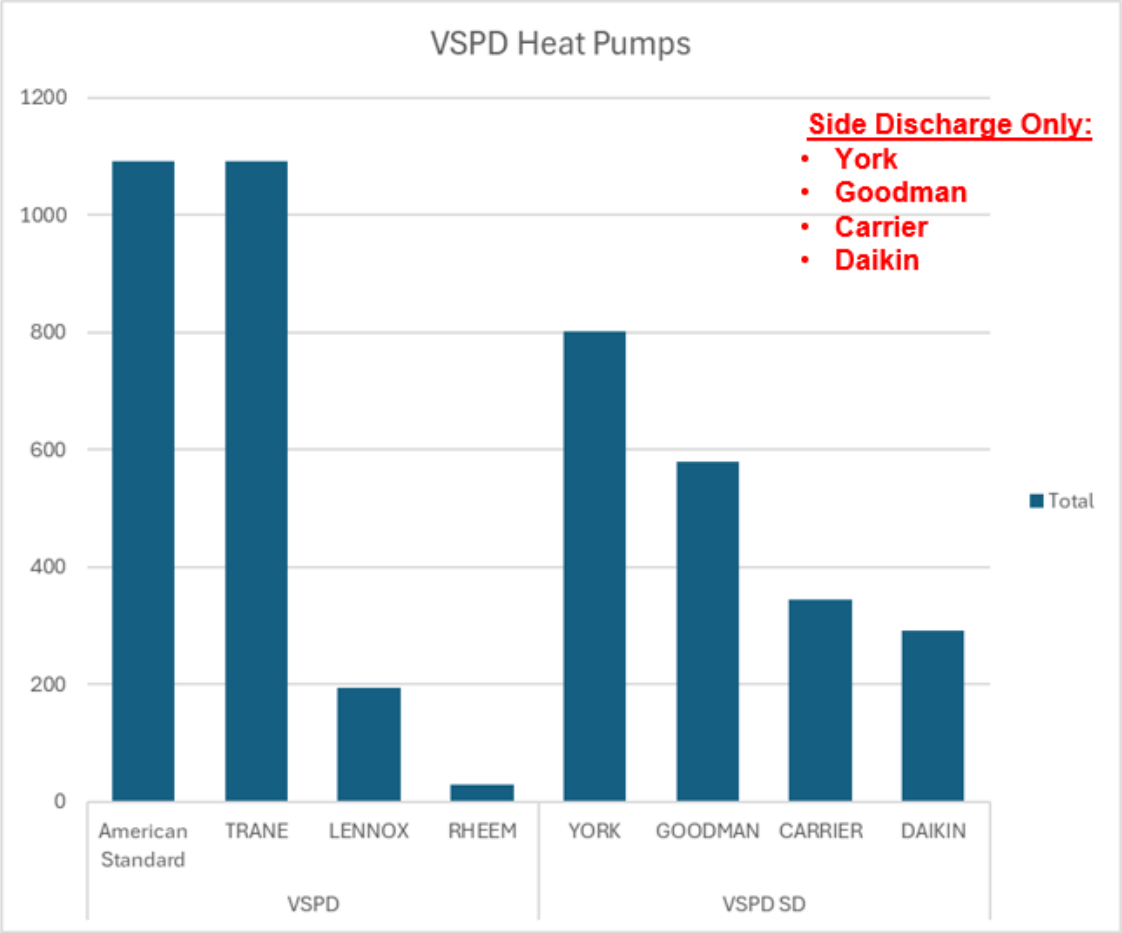
1-Stage Heat Pumps



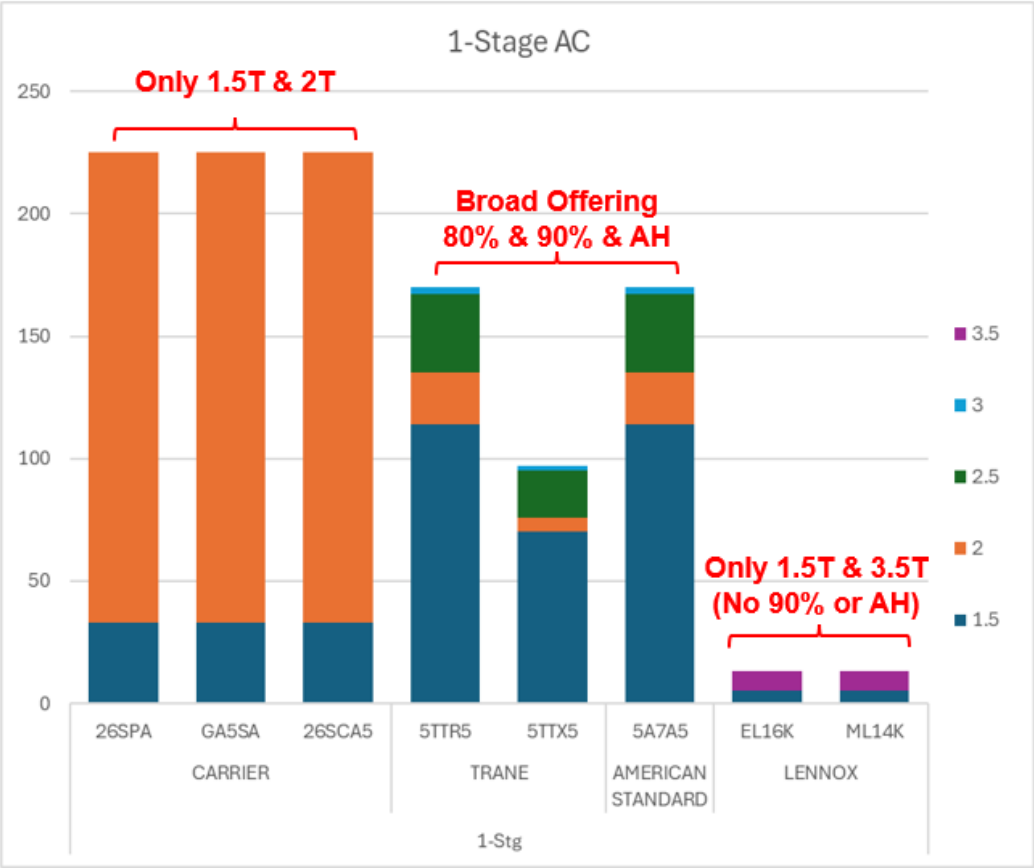
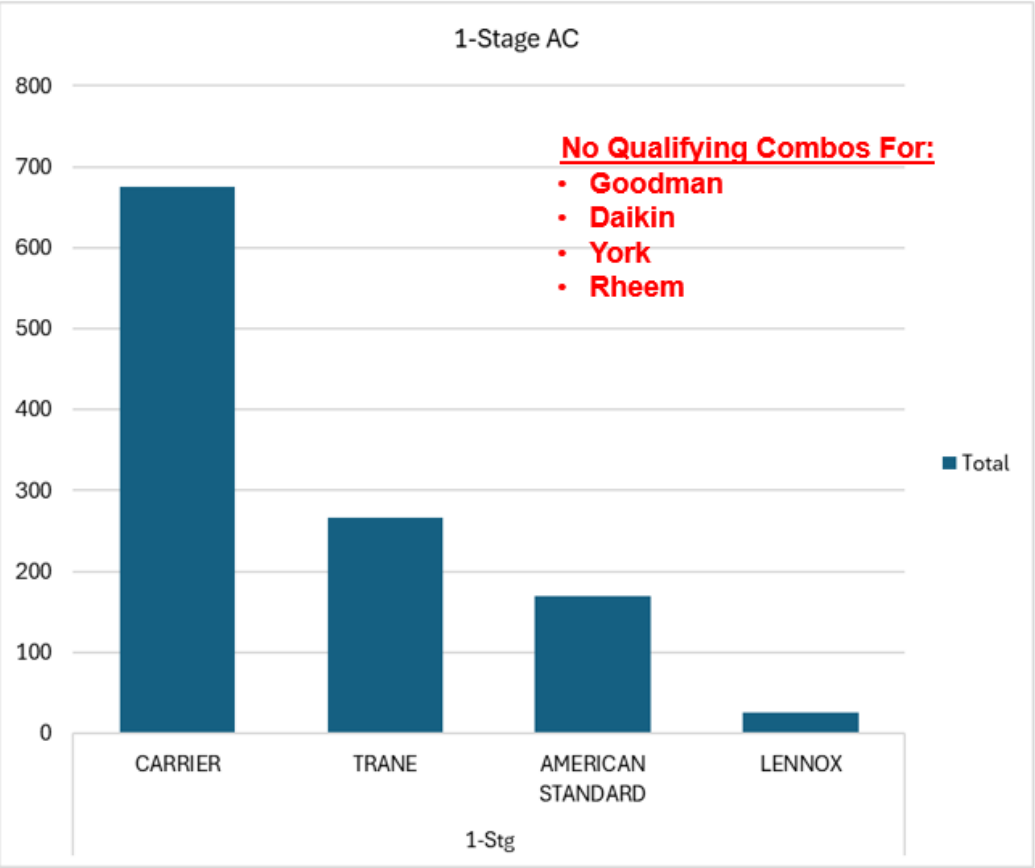
2-Stage Heat Pumps



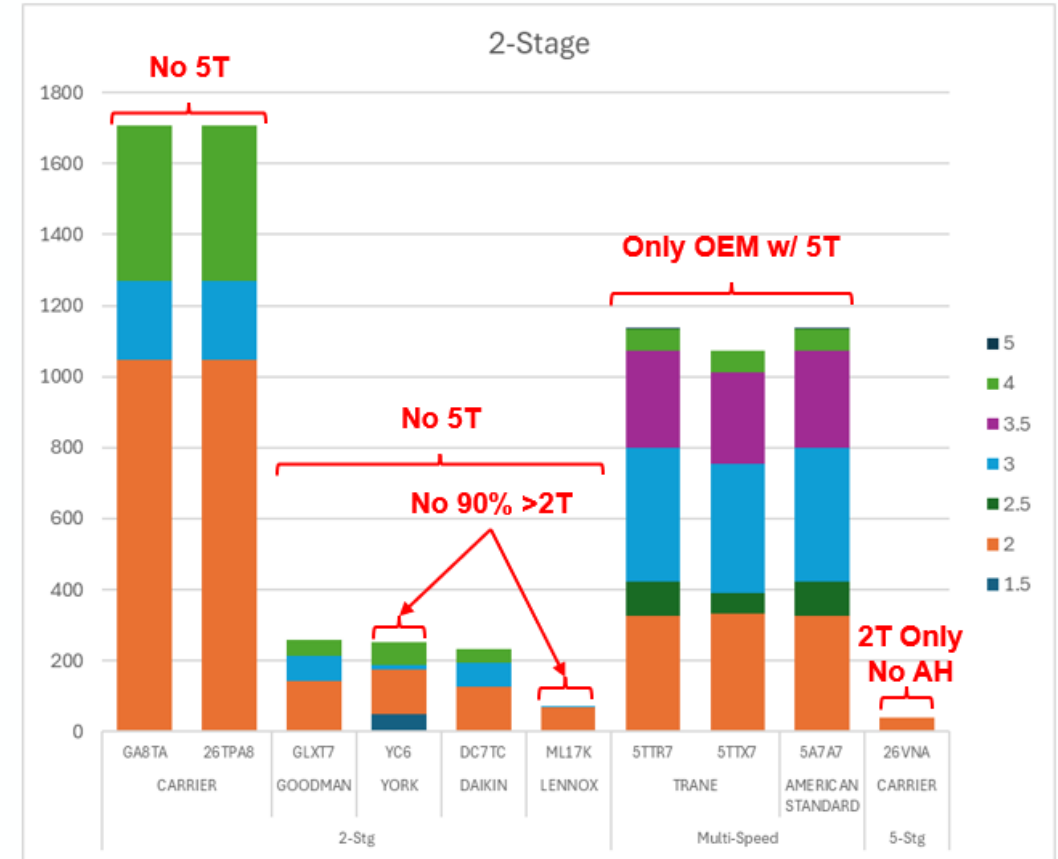
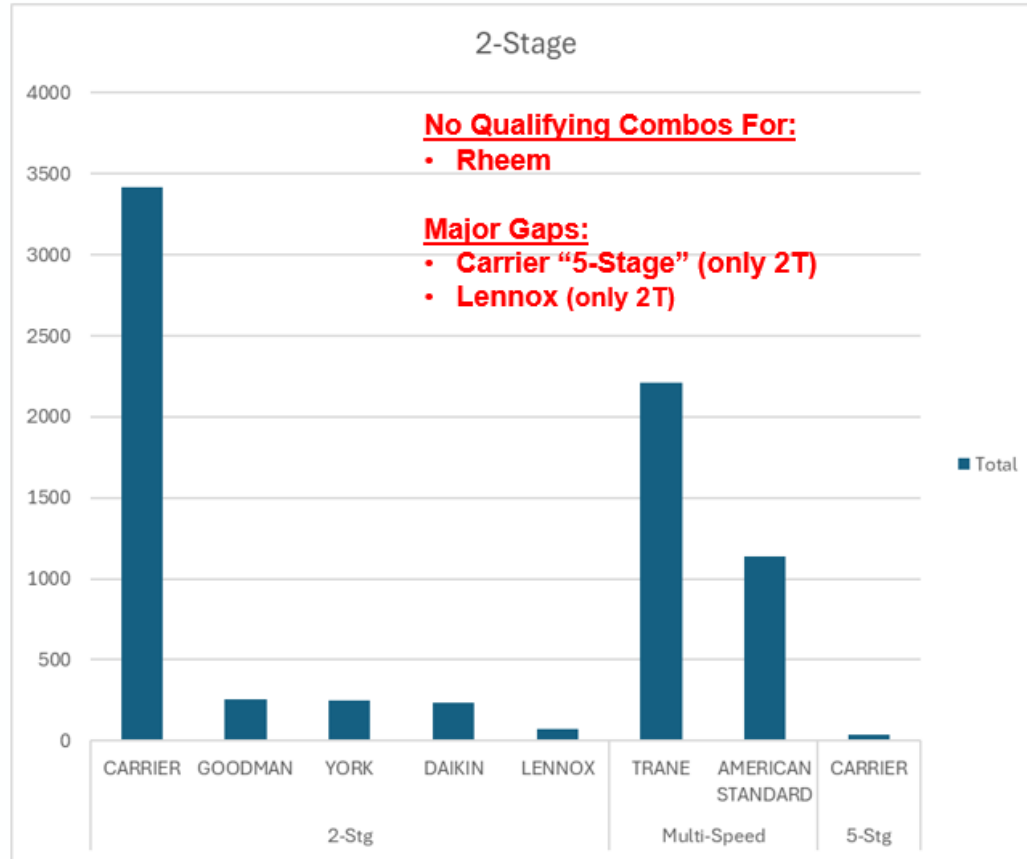
Variable Speed Heat Pumps



1-Stage AC



2-Stage AC



VSPD AC

